

NOTICE OF AWARD

JUN 25 2019

CONTRACT TITLE: Integratable Learning Management System (iLMS)

CONTRACT NUMBER(S): 4400009171

NIGP CODE(S): 20836, 20881, 91829

CONTRACT PERIOD: Date of award Through June 30, 2026

RENEWALS: 2- 3 year

SOLICITATION NUMBER: RFP2000002610

SUPERCEDES CONTRACT(S): 4400001675

CONTRACTOR(S):

SUPPLIER ID(S):

Schoology, Inc.
Two Penn Plaza, 10th Floor
New York, NY 10121

1000041640

Contact: Sunny Gruber
Telephone: (212) 213-8333 ext. 64
Email: sgruber@schoology.com

TERMS: NET 30

FOB: DESTINATION

PRICES: SEE CONTRACT AND PRICING SCHEDULE

OPS CONTACT: Samira Mkaimel, Contract Administrator
Phone: 571-423-3555
Fax: 571-423-3550
E-Mail: smkaimel@fcps.edu

VO
6-25-19

ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.



Samira Mkaimel
Contract Administrator

DISTRIBUTION:

FCPS - IT- Shane Wheeler, Jean Welsh, Ted Davis
FCPS – OPS- Samira Mkaimel

PRICING SCHEDULE

1. LICENSE COST:

	Year 1 Pilot	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
LMS	\$0.00	\$752,000.00	\$640,413.80	\$650,020.01	\$661,020.79	\$672,205.35	\$683,576.71
AMP	\$0.00	\$0.00	\$560,362.08	\$579,068.91	\$597,842.50	\$616,682.85	\$635,589.97
LOR	included	included	included	included	included	included	included
Support	\$0.00	\$150,400.00	\$150,400.00	\$150,400.00	\$150,400.00	\$150,400.00	\$150,400.00
Installation & Data Migration	\$196,000.00	\$155,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Training	\$69,600.00	\$62,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$265,600.00	\$1,120,300.00	\$1,351,175.88	\$1,379,488.92	\$1,409,263.30	\$1,439,288.20	\$1,469,566.68

An accelerated, opt-in implementation reinforces the positive momentum of a successful adoption and limits the need for 90% of the population all transitioning over at one time in summer of 2020.

The per student cost for opt in will be \$2.00, which is 50% of the per student cost for year 2.

2. ADDITIONAL TRAINING:

[illegible]

3. CONSULTING SERVICES:

	Year 1 Pilot	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Project Manager/ Hour	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
Implementation Engineer/ Hour	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
Product Engagement Specialist / Hour	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Developer / Hour	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00

4. PROJECT MANAGEMENT:

Schoology's Project Plan includes a project manager for Fairfax County Public Schools. Should the Division wish to also have a dedicated onsite resource, we have provided the annual rate for an onsite Project Manager.

	Year 1 Pilot	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Project Manager	\$154,000.00	\$158,000.00	\$162,000.00	\$166,000.00	\$170,000.00	\$174,000.00	\$178,000.00

5. THIRD PARTY SOFTWARE:

A. Turnitin Originality Check Plus

Students (Max)	Year 1 Pilot	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
30,000	\$24,300.00	\$50,058.00	\$77,340.00	\$79,660.00	\$82,050.00	\$84,511.00	\$87,046.00
50,000	\$39,167.00	\$80,683.00	\$124,656.00	\$128,395.00	\$132,247.00	\$136,215.00	\$140,301.00
60,000	\$46,400.00	\$95,584.00	\$147,677.00	\$152,108.00	\$156,671.00	\$161,371.00	\$166,212.00
75,000	\$57,250.00	\$117,935.00	\$182,210.00	\$187,676.00	\$193,306.00	\$199,105.00	\$205,078.00
90,000	\$68,100.00	\$140,286.00	\$216,742.00	\$223,244.00	\$229,941.00	\$236,840.00	\$243,945.00

B. Big Blue Button:

Schoology Conferences is included at no additional cost. Schoology Conferences allows FCPS to engage in web conferencing sessions and record and store conferences for up to 7 days. With premium access, provided through BigBlueButton, FCPS will be able to store recorded conferences indefinitely.

The pricing for premium conferencing from Big Blue Button is provided below:

Year 1 Pilot	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
\$12,000.00	\$36,000.00	\$48,000.00	\$48,000.00*	\$48,000.00*	\$48,000.00*	\$48,000.00*

*BigBlueButton will review FCPS's usage following year 3. Pricing for years 4-7 may be reduced based on the division's actual usage.

C. Blackboard Ally

License cost for FCPS is \$1 per student per year. In addition to licensing, the integration of Ally functionality into Schoology requires software development work by both Blackboard and Schoology. Should FCPS decide to use Blackboard Ally, Schoology commits to the software development required for integration with Blackboard Ally by August 2020.